Turning hunger into HOPE

The Los Angeles Regional Food Bank
2017 ANNUAL REPORT
We thank you for your support that helped us distribute a record 68.4 million pounds of food and product, valued at $77.5 million, to people struggling with hunger throughout Los Angeles County. Through our 665 partner agencies and Food Bank programs, 300,000 children, adults and seniors were served on a monthly basis in 2017.

Our work and service to the community is made possible because of the generous support of donors and volunteers. The Food Bank uses these resources efficiently and leverages more than 30,000 volunteers each year so that 97 percent of total charitable contributions and other revenues go directly to programs. This means that for every dollar donated, we are able to provide the equivalent of four nutritious meals to those in need.

Even with this continued growth, the Food Bank remains in a healthy financial position. Financial accounting standards require us to state the value of the donated food on our financial statements. We distributed more food than we received during 2017, which resulted in a decrease in net assets of $2.3 million reflecting the reduction of our on-hand donated food inventory. Analyzing our financial statements from a cash standpoint, 2017 was a good year led by record fundraising results.

We appreciate your continued support of our efforts to fight hunger as the Food Bank celebrates its 45th anniversary since we were founded in 1973.

Best regards,

David Bishop
Board Chairman

Michael Flood
President & CEO
Our Mission

To mobilize resources to fight hunger in our community.

To fulfill our mission we:

Source and acquire food and other products and distribute to needy people through charitable agencies or directly through programs;

Energize the community to get involved and support hunger relief;

Conduct hunger education and awareness campaigns and advocate for public policies that alleviate hunger.

Our Vision

No one goes hungry in Los Angeles County.
Kids can’t be kids when they are hungry

Access to nutritious food is especially important for children. Good health starts with good food. And where there is good health there is the ability to grow, learn, play and thrive. Without healthy food, the cycle of food insecurity is perpetuated. Eating healthy, balanced meals is challenging for the one in four children in our community who does not know where their next meal is coming from.

A hungry child cannot focus in school. They struggle to perform in the classroom, consistently scoring lower than their peers. Children thrive when they have access to proper nutrition and when their parents and caregivers have access to nutrition education. In order to ensure that food-insecure children in Los Angeles County have the nutritious food they need to grow, learn and thrive, the Food Bank has launched several innovative Children’s Nutrition Programs which are becoming models for food banks across the country.

Approximately 24% of our clients are children.
The Food Bank’s BackPack Program is designed to ensure that kids who rely on school meals do not go hungry during the weekend. Every Friday, students receive backpacks with more than enough food for six nutritious meals.

“The BackPack Program is very helpful,” says Erika, the mother of a family that struggles to put food on the table. “It gives me a lot of insight about how much better it is for my kids to eat healthy.”

Erika has two children enrolled in the BackPack Program. Every week they are able to take home more than enough food for 12 nutritious meals.

“God bless the people who make this program possible.”

— Erika

“Giving back to the communities where Delta people live, work and serve is core to our culture. We find that our financial support to the LA Regional Food Bank has an enormous impact on our community, ensuring that families, and especially children, have the proper nutrition, so they can live happier, healthier lives.”

— Tricia Rumola, General Manager
Community Engagement, Delta Air Lines
Children under the age of 18 make up almost a quarter of the Food Bank’s clients. During the last two years, Albertsons Companies Foundation, Vons Foundation and Pavilions Foundation have committed more than $500,000 to launch our **Children’s Breakfast Program**. This support is provided through Hunger Is, a joint charitable program of the Albertsons Companies Foundation and the Entertainment Industry Foundation (EIF) whose goal is to build awareness and raise funds in an effort to end childhood hunger in America.

The Children’s Breakfast Program is a critical program that provides shelf-stable foods, like whole grain cereal, and produce, such as fresh fruit, for nutritious breakfasts during the school year and to fill weekend gaps during the summer when children are not receiving school meals.

In addition, Albertsons, Vons and Pavilions are major sponsors of Feed SoCal, ABC7’s annual food drive. In 2017, with the support of sponsors, donors, and ABC7 viewers, the Feed SoCal campaign received more than five and a half million pounds of donated food, providing more than four and a half million meals for those in need.

“As a supermarket company, hunger relief is an outreach that is part of the core of who we are. We use our time and resources to ensure that nobody goes hungry, especially a child. We’re proud to be a longtime partner of LA Regional Food Bank and support their tireless efforts to provide nutritious food to people in the LA area.”

— Shane Dorcheus
SoCal president of Albertsons Companies, Vons and Pavilions
Helping Seniors Thrive

Approximately 18% of our clients are seniors

Seniors are particularly vulnerable to hunger. More than half of Los Angeles County residents aged 65 and older do not have enough income to meet their basic needs.

Seniors facing food insecurity are 2.3 times more likely to report fair or poor health, including malnutrition, exacerbated chronic diseases, increased disability, decreased resistance to infection and extended hospital stays. They are also more prone to depression and feelings of isolation. Providing food to seniors in our community helps them live longer, happier and healthier lives.

We are proud to facilitate one of the largest senior food assistance distribution programs in the country.

27,000 seniors receive a nutritious food kit every month
Have Food, Will Travel

The Mobile Food Pantry has become an important resource in the community. It serves low-income families and individuals in underserved areas throughout Los Angeles County who do not have access to one of our partner agencies.

In 2017, thanks to a significant gift from Jane and Rob Ettinger, we were able to expand the Mobile Food Pantry program, including, for the first time, distributing food at college campuses where hunger is a rising problem. A recent study showed that more than 36 percent of college students say they are food insecure, and that number is even greater on community college campuses. Because of this gift, we can ensure that students have the nutrition to do better in class, which leads to better opportunities and more productive, happier futures.

Jane and Rob started giving to the Food Bank when they were twenty-somethings, having first heard about food insecurity and hunger issues here in Los Angeles at a Bruce Springsteen concert. This issue was not on their radar but because of the awareness brought to the problem of hunger that night, they decided to give what they could to the cause. Over the years, their commitment to the mission has grown along with their ability to give, which has led to this transformative gift.

“Our support in 2017 helped the Food Bank expand the Mobile Food Pantry program, which is critical to reach people in underserved areas. We know the Food Bank uses our contributions efficiently, and that children, seniors and working families in our community benefit greatly from their assistance.”

— Jane and Rob Ettinger
Tracy and Linwood Boomer are Los Angeles-based philanthropists from the entertainment industry. They have been significant supporters of the Food Bank and our fight against hunger in Los Angeles County.

After learning about the work of the Food Bank through the California Community Foundation, Linwood and Tracy directed their financial support primarily to the Food Bank’s CalFresh Outreach Program. CalFresh is a program that issues monthly benefits that can be used to buy food at grocery stores, and Los Angeles County has historically low CalFresh participation rates.

Food Bank workers travel to agency sites and other locations each week, identifying families and individuals who are eligible for CalFresh and helping them apply for the program. For many families and individuals, receiving CalFresh benefits ensures that they do not experience hunger on an ongoing basis.

The Boomers have been champions of serving our community in many ways, and the Food Bank is one example of their philanthropic commitment.

“In this country, hunger is not a problem. It’s a disgrace. We give to the Food Bank because they consistently provide tangible, effective help to those who need it the most.”

— Tracy and Linwood Boomer

“Tracy and Linwood are compassionate and care about other people. They are people who really want to make a lasting impact in the community and feel that the Food Bank is receptive to their ideas and that they can make a difference there.”

— John E. Kobara, Chief Operating Officer, California Community Foundation
Teaming Up to End Hunger

Taste of the Rams

The second annual Taste of the Rams event, presented by Don Lee Farms, was held in October at the Globe Theatre at Universal Studios Hollywood™. The event’s honorary chairman was Todd Gurley, the 2017 NFL Offensive Player of the Year.

“No one in our community should have to face food insecurity and it was important for me to lend a hand to the Los Angeles Regional Food Bank,” said the two-time Pro Bowl running back Gurley, who also volunteered at his hometown Food Bank of Central and Eastern North Carolina after Hurricane Matthew in 2016. “Everyone needs a little help at one time or another and our local food banks are there and make a difference every day. I’ve seen it.”

The evening featured other Rams players, cheerleaders and some of LA’s top chefs. More than 400 attendees showed up to enjoy samples of LA’s finest food while mingling with their favorite players and showing support for the Food Bank.

To date, this event has raised more than $310,000 for the Food Bank, supporting our mission to fight hunger in LA County. Taste of the Rams has provided more than 1 million meals for our neighbors in need.
The Los Angeles legal community raised more than $475,000 for the Los Angeles Regional Food Bank during the 9th Annual **Food From The Bar Campaign**. The Food Bank used these funds to provide more meals for children in Los Angeles County during the summer. Since the campaign began in Los Angeles in 2009, it has raised more than $3.6 million.

The annual, month-long fundraising and volunteering effort saw 77 legal organizations, including legal firms, law schools and legal services organizations, participate in friendly competition to raise the most funds, acquire the most food, and work the most volunteer hours for the Food Bank. The 2017 overall winning team was from Latham & Watkins.

“**Latham & Watkins is tremendously proud of its longstanding commitment to the LA Regional Food Bank, and is honored to have won this year’s Food From The Bar Campaign. As a firm, we are cognizant of the problem of hunger in the Los Angeles community, and appreciate the opportunity to work together to tackle it.**”

— Jackie Levien, Associate, Latham & Watkins
Financials

Revenue
- Donated Food and In-kind Contributions $72,238,938
- Private Contributions Including Events $11,773,149
- Government Grants $5,213,014
- Other Revenue $1,029,708

Total Revenue $90,254,809

Expenses
- Program Services $89,813,884
- Fundraising $1,861,732
- Management and General $888,342

Total Expenses $92,563,958

Total Net Assets* $13,788,495
Change in Net Assets ($2,309,149)

*This figure includes the value of food on hand as of December 31, 2017

Complete audited financial statements are online at lafoodbank.org/financials or by request.

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Donations can be made online at: lafoodbank.org/donate
or send your check to:
Los Angeles Regional Food Bank
1734 East 41st Street
Los Angeles, CA 90058

Join our Meal a Day Monthly Giving Program
Through a monthly gift automatically charged to your credit card or other payment account, you can alleviate hunger in LA County.
Every $1 donated provides 4 meals for hungry children, families and seniors in our community. Your gifts enable us to distribute more than 1 million pounds of food every week through a dedicated network of more than 665 partner agencies. Learn more at:
lafoodbank.org/monthly

Fundraise - Start a Virtual Food Drive
A Virtual Food Drive is a fast, easy and convenient way to put food on the table for hungry neighbors in our community. It saves you the hassle of a trip to the grocery store and transporting heavy cans. It also saves time and resources for the Food Bank as it allows us to skip the sorting and storage processes. This is a great way to inspire your family, friends and coworkers to join you in fighting hunger in LA County.
lafoodbank.org/virtualfooddrive

Join the Legacy Society
Planned giving involves providing for a future gift to the Food Bank through your financial and estate plans. Join the Legacy Society by letting us know of your future intentions and be listed with those who have already made this generous commitment.
lafodbank.org/plannedgiving
or contact:
Roger Castle
Chief Development Officer
(323) 234-3030 ext. 134
rcastle@lafodbank.org

Make a Contribution in Honor or in Memory of a Special Person
Honor the memory of a loved one or celebrate the accomplishments of a friend or family member by making a tribute gift.

Get Your Gift Matched
Double your impact by having your gift matched by your company, if your employer has a Matching Gifts program.

Volunteer
On an annual basis, more than 30,000 volunteers give their time and energy to the Food Bank. This is the equivalent of 85 full-time employees. Become a Hunger Hero who helps make our work possible.
lafodbank.org/volunteer
Becoming More Efficient

In 2017, the Felix and Morrison families made a generous gift to sponsor The Felix and Morrison Families Warehouse Management System. This state-of-the-art facilities management system will allow the Food Bank to streamline supply chain, tracking and tracing the 70 million pounds of inventory we handle annually. We can greatly increase our efficiency through the use of technology.

“Our family’s philanthropic support is being used by the Food Bank to upgrade their warehouse management system. This will enable the Food Bank to distribute more food, feed more people and have less waste. We are proud to be a part of an organization that feeds Los Angeles County.”

— The Felix and Morrison Families
Mission driven for a stronger community

The Food Bank is a central resource for the supply and distribution of nutritious food for people facing food insecurity throughout Los Angeles County. The Food Bank acquires food from a variety of sources, including the United States Department of Agriculture (USDA), farmers, grocery stores and others. This food is sorted and packed by volunteers and redistributed through direct programs and through an expansive network of charitable agencies that make sure the products end up in the hands of those who need it most. This work feeds hundreds of thousands of hungry people, including many children and low-income seniors, enabling them to live happier, healthier and more productive lives.

Partner Agency Network

In 2017, the Food Bank reached more than 300,000 children, seniors, working families and individuals monthly either directly or through our expansive Partner Agency Network. Last year, our network consisted of more than 665 partner agencies including churches, synagogues, mosques, community centers, shelter programs and other non-profit organizations.

“Thank you from the bottom of my heart to the Food Bank and their supporters for helping the Saint Francis Center do our work. We are grateful to have a community supporting all of our efforts to serve others.”

― Lucia Garcia, Programs Manager
St. Francis Center
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Maximum Fun, a locally-based, listener-supported podcast company, renewed their commitment to the fight against hunger and ran a campaign to help those in need in our community. Through the overwhelming support of Maximum Fun’s fans and supporters, the company was able to present a check for $100,365 to the Food Bank in 2017 that will supply nutritious food for children, seniors, families and individuals.

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“Many of us think the issue of hunger mostly occurs in countries across the world, but it’s really in our backyard. We couldn’t be more thrilled to support this worthwhile organization and everything it’s doing to impact change in our community.”

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4 meals

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We rely on the support of more than 30,000 volunteers each year to help sort and pack food for distribution. This is the equivalent of 85 full-time employees. Our volunteers come from corporations, organizations and schools, as well as groups of friends and individuals. We could not do what we do without the support of our volunteers. 

**FedEx Cares**

Since 2003, FedEx Cares has been supporting the Food Bank through volunteer efforts and philanthropic investments. Giving back is part of the FedEx culture and the company is a long-time partner in our efforts to fight hunger in our community.

FedEx has donated more than $325,000 to the Food Bank. Equally important, FedEx employees have dedicated their time and contributed their hard work, skills and hearts by volunteering every year to help support the distribution of food to families, children, seniors and individuals who need assistance in our community. In 2017, the Food Bank honored FedEx with our Partners Making a Difference Award.

“Volunteering is something I’m extremely passionate about. What’s special about volunteering with the Los Angeles Regional Food Bank is you feel the direct impact on communities and families.” — Wiley B. Oscar
Lending a Hand

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