

LOS ANGELES REGIONAL



Fighting Hunger. Giving Hope.

# 2016 ANNUAL REPORT



**#WeFeedLA**

# A MESSAGE FOR YOU

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## LETTER FROM THE BOARD CHAIRMAN AND PRESIDENT

Dear Friends,

We thank you for your continued support that helped us **distribute our one billionth meal since the Food Bank's founding in 1973**. Last year alone, the Food Bank distributed 67 million pounds of food, valued at \$72.5 million, to people struggling with hunger in Los Angeles County. Through our 625 partner agencies and Food Bank programs, 300,000 children, adults and seniors were served on a monthly basis in 2016.

Although the impact of the Food Bank is enormous, we know that there is much more to do before there is no longer anyone in our community that goes hungry. **Hunger is a critical need throughout Los Angeles County which has more people experiencing food insecurity than any other county in the United States.** In addition to our core work of acquiring and distributing food, our focus on public policy and advocacy is an important component of the Food Bank's mission.

Our work and service to the community is made possible because of the generous support of our community. The Food Bank uses these resources efficiently and leverages more than 30,000 volunteers each year so that 97 percent of total charitable contributions and other revenues go directly to programs. **This means that for every dollar donated, we are able to provide the equivalent of four nutritious meals to those in need.**

We appreciate your support of our efforts to fight hunger in Los Angeles County.

Best regards,



David Bishop  
Board Chairman



Michael Flood  
President/CEO

## LOS ANGELES REGIONAL



Fighting Hunger. Giving Hope.

The Mission of the Los Angeles Regional Food Bank is to mobilize resources to fight hunger in our community.

To fulfill our mission, we source and acquire food and other products and distribute them to needy people through charitable agencies or directly through programs; conduct hunger education and awareness campaigns and advocate for public policies that alleviate hunger; and energize the community to get involved and support hunger relief.

Our Vision is that **no one goes hungry** in Los Angeles County.

# PROGRAMS

IN 2016, MORE THAN 300,000 PEOPLE WERE SERVED ON A MONTHLY BASIS THROUGH OUR PARTNER AGENCY NETWORK AND FOOD BANK PROGRAMS.



## Partner Agency Network

The Food Bank partners with more than 625 agencies, which in turn serve people seeking food assistance in their communities. Many agencies operate more than one location and there are over 1,000 distribution sites throughout Los Angeles County. The majority of agencies are food pantries that distribute groceries to families and individuals. More than half of them provide other services to their clients in addition to food assistance.

We work with more than

# 625

PARTNER AGENCIES



## Faces of the Food Bank

Jerry, Age 73

Partnership Agency Network



*"I would probably be living in the streets if I didn't have a place like this to come to," says Jerry, 73. "My favorite part of coming here is meeting people, friendly people. I also receive groceries. They are very nice."*

*Jerry was a mechanic for more than 20 years but is now unable to work after having sustained serious head and spine injuries. "It was scary because I didn't know [anything] and I lost memory and sight and everything. But it's been coming back."*

*When he visits Cory's Kitchen, one of our partner agencies, Jerry receives a cart full of groceries, including fresh produce, meat, whole grains and dairy products.*

*Despite hardship, Jerry says he is optimistic and grateful. "In life we have to accept the good and the bad and make the best of it all. I just hope that I will walk again and that I will make friends."*

*"My heart goes out to the people here," he says. "The people here are friendly with me. I am happy that I am accepted here."*

To read Jerry's full story, and other stories like this, go to [lafoodbank.org/stories](http://lafoodbank.org/stories)

# PROGRAMS

## Extra Helpings

The **Extra Helpings Program** routes perishable and donated food from grocery stores and local sources directly to Food Bank partner agencies. Through this program, more than 12 million pounds of food was picked up by agencies and distributed to people in need in 2016.



## Children's Nutrition Programs

Children learn better when they receive proper nutrition. At more than 42 sites, over 2,600 children receive healthy meals every day after school. In 2016, the Food Bank expanded the program during the summer months to provide nutritious lunches to an average of 3,500 children at 69 sites.

Our **BackPack Program** is designed to ensure that kids who rely on school meals don't go hungry over the weekend. Every Friday during the school year, children receive a bag of fresh produce and enough food for six meals. The Food Bank also operates school-based distributions of fresh produce and other foods.



**1 in 7**   
people in L.A. County struggles with hunger

## Fresh Produce Programs

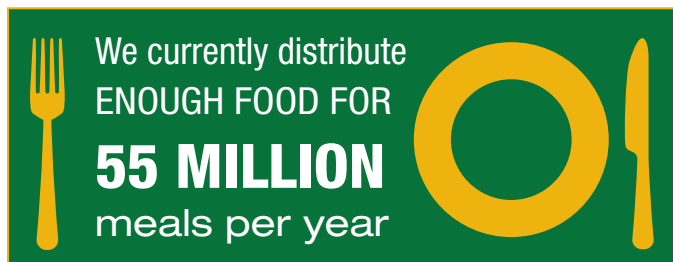
Eleven years ago, the Food Bank set a goal to increase the amount of fresh fruit and vegetables we acquired and distributed. In 2016, almost half of our top 50 food donors were produce donors. We distributed 12 million pounds of fresh produce to our agency network and through Food Bank programs. Acquiring, handling and distributing fresh produce adds complexity to our work. The Food Bank has developed a number of programs, including **Agency Drive Thru and Rapid Food Distribution**, in order to distribute fresh produce quickly.

 **20%**  
**OF THE**  
**FOOD WE**  
**DISTRIBUTE IS**  
**FRESH PRODUCE**

# PROGRAMS

## Senior Nutrition Programs

The number of hungry seniors is continually increasing. Faced with the need to choose between paying for rent, medicine or food, seniors often skip meals. Our programs provide food kits through the **USDA Commodity Supplemental Food Program** to more than 26,000 seniors monthly. An additional 1,000 low-income seniors receive bags of produce and groceries through our **Brown Bag Program** on a weekly basis.



## Mobile Food Pantry

Launched in 2012, the **Mobile Food Pantry** has become an important resource for the community. It serves low-income families and individuals in underserved areas throughout Los Angeles County. In 2016 we had 12 Mobile Food Pantry distribution sites, which served a monthly average of 7,000 people. Mobile Food Pantry distributions provided more than 1.7 million pounds of food, including more than 650,000 pounds of fresh produce.

## Faces of the Food Bank

**Patricia, Age 71**

**Commodity Supplemental Food Program**



The Food Bank's Commodity Supplemental Food Program (CSFP) distributions serve approximately 26,000 seniors on a monthly basis. Qualifying seniors receive a 40-pound kit of food every month. This USDA program works to improve the health of low-income people over the age of 60 by supplementing their diets with nutrient-dense foods such as rice, beans, peanut butter and fruit.

Patricia, 71, has been a CSFP recipient at the Lincoln Heights Senior Center for several years. She has to spend more than half of her disability check on rent. "This program really helps me," she says. "I enjoy the products that I receive. Because of this assistance, Patricia says she is able to afford things like ground turkey and fresh produce from the store, which she likes to make with the pasta she receives each month. "I can make a lot of meals with what you give me and it lasts the whole month," she says. "It helps me have a better diet. Sometimes we even get yogurt and fresh vegetables."

Patricia says the program helps her save a lot of money, which she can spend on medicine, haircuts and books.

"I really benefit from the things you do," she said. "It makes me happy and it makes a lot of other people happy. It's like Christmas every month! Thank you for your service, your time and your commitment."

# FINANCIALS

## Revenue

Total Revenue for Operations and Capital .....\$ 88,708,933

## Expenses

Programs .....\$ 84,690,299

Fundraising .....\$ 2,045,891

General and Administration .....\$ 797,847

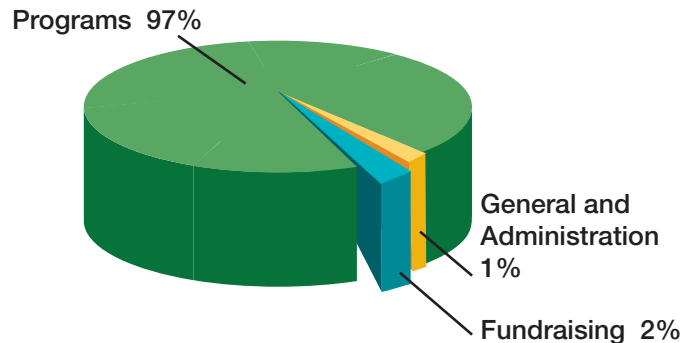
Total Expenses .....\$ 87,534,037

Change in Net Assets.....\$ 1,174,896

Net Assets End of Year .....\$ 16,097,644



**EVERY \$1  
PROVIDES FOOD  
FOR 4 MEALS**



## Donor Spotlight

**Mary Simun, Donor and Mobile Food Pantry Volunteer**

The work of the Food Bank would be impossible without our amazing donors and volunteers. Mary Simun is both of these. She has a core belief that no one should be without food. “In the wealthiest country on earth, there is absolutely no reason why anyone should go hungry,” she says while preparing red skin potatoes for a Mobile Food Pantry distribution. “Especially children and especially with the amount of food we waste.”

Mary is a fourth generation teacher. She’s taught everything from second grade up to twelfth. “I became a teacher because I wanted to help people,” she explained. “And I became interested in the topic of hunger when I saw that so many of my students were coming to class undernourished and unable to focus.”

Mary became a financial supporter of the Food Bank because of her mother, who was also a donor before she passed away in 2014. “I’m still

heartbroken from that,” Mary says. “But I try to stay positive and optimistic by doing kind things for others and by trying to see the good in everyone.”

**Mary thinks the Food Bank is special. “It’s amazing to me just how efficient the Food Bank is with turning labor and donations into food,” she says. “It is astounding that you’re able to provide four meals for a dollar.”**

Mary volunteers for a variety of organizations, taking a special interest in the environment and social issues. She helps out with the Mobile Food Pantry distribution in Redondo Beach every first and third Thursday of the month. She helps the other volunteers set up tables, organizes product, trains new volunteers and then distributes the food to the 150-200 clients who come through the line. “We aren’t just giving out food, though,” she says. “We are making a human connection. Eye contact. We give compliments. We treat these people like people.”

“I am optimistic because of all the people who volunteer, because of the Food Bank staff who are passionate about what they do and because the people we serve have such a positive attitude,” she says. “How do you explain that? It’s amazing to me how people with so little can still be so happy.”

Donors like Mary make our work possible.

# WAYS TO GIVE

We are only able to achieve our mission because of supporters like you.  
**EVERYONE CAN DO SOMETHING TO HELP FIGHT HUNGER.**

## Donations

Donations can be made online at:

[lafoodbank.org/donate](https://lafoodbank.org/donate)

or send your check to:

Los Angeles Regional Food Bank  
1734 East 41st Street  
Los Angeles, California 90058

## Join our Meal A Day Monthly Giving Program

Through a monthly gift automatically deducted from your credit card, you can help alleviate hunger in L.A. County.

Every \$1 provides food for 4 meals for hungry children, families and seniors in our community. Your gift enables us to distribute more than 1 million pounds of food every week through a network of more than 625 partner agencies. Thank you for helping our struggling neighbors.

[lafoodbank.org/monthly](https://lafoodbank.org/monthly)

## Start a Virtual Food Drive

A Virtual Food Drive is a fast, easy and convenient way to put food on the table for hungry neighbors in our community. It saves you the hassle of a trip to the grocery store and lugging heavy cans. It also saves time and resources for the Food Bank since we can skip sorting and storage. It's a great way to inspire your family, friends and coworkers to join you in fighting hunger in L.A. County.

[lafoodbank.org/virtualfooddrive](https://lafoodbank.org/virtualfooddrive)

## Join the Legacy Society

Planned giving involves providing for a future gift to the Food Bank through your financial and estate plans. Join the Legacy Society by letting us know of your future intentions and be listed with those who have already made this generous commitment.

[lafoodbank.org/plannedgiving](https://lafoodbank.org/plannedgiving)

or contact:

Roger Castle  
Chief Development Officer  
(323) 234-3030 ext. 134  
[rcastle@lafoodbank.org](mailto:rcastle@lafoodbank.org)

## Make a Contribution in Honor or in Memory of a Special Person

Honor the memory of a loved one or celebrate the accomplishments of a friend or family member by making a tribute gift.

## Matching Gifts

Double your impact by having your gift matched by your company, if your employer has a Matching Gifts program.

## Volunteer

On an annual basis, more than 30,000 volunteers give their time and energy to the Food Bank. This is the equivalent of 80 full-time employees. Become a Hunger Hero who helps make our work possible.

[lafoodbank.org/volunteer](https://lafoodbank.org/volunteer)

MORE THAN  
**30,000**  
VOLUNTEERS  
DONATE  
THEIR TIME



## Donor Spotlight

*Kevin Sharkey, Legacy Society*



*"Is there any more basic need than people having something to eat?" The thought of people not having access to healthy and nutritious food both now and in the future moves Kevin to support the Food Bank. He has made the decision to include the Food Bank in his estate plans to ensure this service to the community remains in place for future generations.*

*Donors like Kevin make our work possible.*

# THANK YOU DONORS

## 2016 TOP FINANCIAL DONORS

### Foundations, Corporations and Individuals

#### Leadership Level

The Albertsons Companies Foundation,  
The Vons Foundation and the  
Entertainment Industry Foundation  
Angell Foundation  
Disney  
First Pacific Advisors, LLC  
Nesbitt Foundation  
Ralphs / Food 4 Less  
The Rose Hills Foundation  
S. Mark Taper Foundation  
Target Enterprise, Inc.  
Walmart Foundation  
William & Sue Gross Family Foundation

#### Platinum Level

Ahmanson Foundation  
Autry Foundation  
Confidence Foundation  
Delta Air Lines, Inc.  
Donald Goodman Family Foundation  
Enterprise Rent-A-Car Company of  
Los Angeles, LLC  
Jane and Robert Ettinger  
HSBC Bank USA  
Leaves of Grass Fund  
Louis & Harold Price Foundation  
Morgan Stanley Foundation  
Sherie and Don Morrison

#### Gold Level

Berkeley Productions, Inc.  
Capital Group Companies Charitable  
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Charles Miller Memorial Foundation, Inc.  
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Johnny Carson Foundation  
Latham & Watkins LLP  
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Munchery, Inc.

Norms Restaurants, LLC  
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The TJX Companies, Inc.

#### Angel Level

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AdvoCare International LP  
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Bank of America Charitable Foundation  
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Barbara Ross Charitable Trust  
Gail and George Baril  
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Susan Welsh and James Beaubien  
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The Benevity Community Impact Fund  
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The Body Shop  
Borstein Family Foundation  
Philomena Buck  
BuzzFeed, Inc.  
Cathay Bank Foundation  
The Cheesecake Factory Charitable  
Foundation  
The Connolly Family Charitable Fund  
Costco Wholesale  
Beth and Joseph Davis  
Delray Lighting, Inc.  
Stephanie and David Edens  
Aviva Weiner and Paulino Fontes  
Lynn and Michael Forgeron  
Simone Forti  
Fox Group  
Cornelia and Emilio Garcia  
General Mills Inc.  
Gibson Overseas, Inc.  
Michele Hamilton and Joshua Goldhaber  
Dana Guerin  
Paul Hastings  
Karen and Brian Hennigan  
Nancy Stark and Stanley Iezman  
Iger Bay Foundation  
IKEA  
John B. & Nelly Llanos Kilroy Foundation  
Joy in Childhood Foundation  
Kathryne Beynon Foundation  
Julie Kavner  
Claire and Robert Keane

Kellogg Company  
KPMG LLP  
Kroger  
Carol K. Levine  
Litow Family Foundation  
Local Independent Charities of America  
Los Angeles Dodgers Foundation  
Los Angeles Rams Foundation  
Carina and David Luwisch  
Macy's / Bloomingdale's  
Donna M. Matson  
MAZON: A Jewish Response to Hunger  
Kathleen McDowell  
McKool Smith  
Estate of Joyce L. Merigold  
Metallica Club  
MFB ENG, Inc.  
Byron Scott Miner  
MINI USA  
Nicole and Michael Montgomery  
Munger, Tolles & Olson LLP  
Norton-Savenick Family Foundation  
Oaktree Capital Management, L.P.  
Ontario Auto Center Dealers  
Association  
Luz Padilla  
Kelly and Abhilash Patel  
Amy and Robert Perille  
Christine Madsen and Steven Perry  
Pillsbury Winthrop Shaw Pittman  
Foundation  
Marilyn and Kenneth Prindle  
R.K. Squire Company  
Red Nose Day Fund  
Jerri and Marshal Safron  
Nancy and Nick Saggese  
Margaret Farrand and Bradley  
Schneider  
Julie Schollenberger  
Share Our Strength  
Barry J. Siegel  
William Snyder and Lon Snyder  
Social Media  
Sue Himmelrich and Michael Soloff  
Sarah and Mark Stegemoeller  
Sterling Ruby Studio, Inc.  
Stoller Family Charitable Lead Annuity  
Trust  
Subaru of America, Inc.  
SullivanCurtisMonroe Insurance  
Services, LLC  
Sysco Los Angeles, Inc.



# THANK YOU DONORS

Thrill Hill Productions, Inc.  
Tim Allen Foundation  
Union Bank Foundation  
Union Pacific Foundation  
United HealthCare Services, Inc.  
Warner Bros. Entertainment, Inc.  
WellPoint Foundation  
Wells Fargo Foundation  
Wiser Post  
Ruth Fisher and Stephen Yeazell  
James Yukevich

## 2016 TOP PRODUCT DONORS

99 Cents Only Stores  
Albertsons  
Amazon Fresh  
Ayco Farms  
Baja Best Distributing, Inc.  
Best Oriental Produce, Inc.  
Boni Pak Produce, Inc.  
Cal Veg Farm  
California Association of Food Banks  
Charlie's Produce  
Coast Tropical  
Conagra Brands  
Dean Foods  
Essendant Beyond Essential  
Fairplex  
Flowers Foods  
Fresh Packing  
Gelson's  
General Mills  
Gold Dust Potatoes

Goodland Global Farm, Inc.  
Green Island Produce  
Heart of Compassion  
Hong Bin Foods  
Huxtable's Kitchen, Inc.  
Jidori Chicken  
Joe Heger Farms  
Kraft Foods  
M.G. Produce  
Maui Fresh International  
Miles Produce, Inc  
Nestle  
O'Tasty Foods, Inc  
Pacific Coast Produce  
Pavilions  
Ralphs/Food 4 Less  
Romas R Us, Inc.  
Sam's Club  
Samra Produce  
Shapiro-Gilman-Shandler, Co.  
Sysco  
Target  
Trader Joe's  
Tropicana Products  
U.S. Foods  
Viva Tierra Organic, Inc.  
Vons  
Walmart  
Western Pre-Cool  
White Wave Foods

## FeedingLA Tomorrow Legacy Society

**We are grateful to these generous donors who have made a commitment to fight hunger in our community through their legacy gifts.**

Jean Bradfield  
Curtis Brownfield and Grace Brownfield  
Patricia Lily Calhoun  
Julie Y. Chan  
Patricia Denney Trust  
Laurette H. Gensler  
Charles Goodman  
Ignatz Family Trust  
James and Frances Keane  
Lucille Lemon  
Joseph and Teresa Licata  
David Marshall Meyer  
Louis C. Mirabile Trust  
Lore Needham  
Frank Pearce  
Marian Rawlins-Steinke  
Margaret Sawyer  
Kevin Sharkey  
Sarah and Mark Stegemoeller  
Richard Turner  
John L. Walden  
Robert M. Weekley

*FeedingLA Tomorrow Legacy Society was founded to recognize those donors who provide support through a bequest or planned gift.*

## Thank You from the Food Bank

*Jeanna Kindle – Chief Product Acquisitions Officer*



*Your support truly makes a difference in the lives of the many people who benefit from your generosity. Without your help, the Food Bank would not be able to provide support to over 300,000 children, adults, and seniors each month.*

*I am honored to be part of this wonderful organization, but more importantly, I am pleased that you are a committed partner of the Food Bank.*

*Thanks for your support, encouragement, and partnership!*

*We wish to recognize our generous donors and supporters accurately. If you would prefer to be recognized differently in future publications and donor rolls, please contact Roger Castle at [rcastle@lafoodbank.org](mailto:rcastle@lafoodbank.org) or (323) 234-3030 x 147.*

# THANK YOU VOLUNTEERS

## 2016 TOP VOLUNTEERS

**More than 30,000 people donated their time to the Food Bank**

7 For all Mankind  
Accenture  
AdColony  
AEG-BET Networks  
Against the Stream Buddhist Mediation Society  
Agape International Spiritual Center  
Airbnb  
Alhambra High School  
Allen Matkins  
Alliance Bernstein  
Allstate Insurance  
AmeriCorps NCCC  
Ameriprise Financial Services  
AmWINS Insurance Brokerage of California  
Andersen Tax LLC  
Anthem Blue Cross  
Apex Systems  
Apple  
Archbishop Mitty High School  
AT&T/DirecTV  
Avery Dennison  
Bain & Company  
Bank of America  
Bastian Solutions  
BDO USA  
Bishop Alemany High School  
Bishop Amat High School  
Blue Shield of California  
Bluebeam Software  
Boeing  
Box Lunch  
Brutzkus Gubner Rozansky  
California Community Foundation  
California State University Dominguez Hills  
California State University Long Beach  
California State University Los Angeles  
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Capital Group  
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Cathedral High School  
CBS Interactive  
Cedars Sinai Medical Center  
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Cheeky Home  
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Discovery Communications  
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Dorchester Collection & Hotel Bel Air  
DoubleTree by Hilton  
DreamWorks  
Dunkin' Brands & Baskin Robbins  
Ernst & Young  
Farmers Insurance  
FedEx  
FIJI Water  
FilAm Creative  
Financial Industry Regulatory Authority  
FiveStar Loyalty  
FM Global  
Foley & Lardner LLP  
Forever 21  
Fox  
Freshology  
FTI Consulting  
GAP Inc.  
Gaumont Television  
Gay4Good  
General Mills  
Gentleman's Social Club of Los Angeles  
Gersh Agency  
Gibson Overseas  
Gifted Youth  
GoDaddy  
Goldman Sachs  
Google  
Green Hasson Janks  
Holland & Knight LLP  
Honda R&D Americas  
Ideal Program Services  
IKEA  
ITG  
J. Paul Getty Trust  
Janssen Pharmaceuticals  
Jeffer Mangels Butler & Mitchell  
Job Corps  
Jones Day  
Jones Lang LaSalle Americas  
JP Morgan Chase  
Kaiser Permanente

Karl Storz  
KPMG  
I.a. models  
L.A. Works  
LA Galaxy  
La Salle High School  
LA+Acumen  
Langston Bar Association  
Levi's  
Liberty Mutual  
Los Angeles Air Force Base  
Los Angeles Credit Union  
Los Angeles Lakers  
Louisville High School  
Loyola High School  
Loyola Marymount University  
Lyft  
Macy's  
Marriott  
Marymout High School  
Mattel  
McCafferty & Company  
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Morgan Stanley  
Mount St. Mary's University  
MUFU Union Bank  
Munger, Tolles & Olson  
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Nestle  
Neutrogena  
Northern Trust  
Northrop Grumman Corporation  
Old Navy  
Omni Hotels  
Opportunities For Learning  
Panda Restaurant  
Pepperdine University  
Pepsi  
Perkins Coie  
Phenomenex  
Power Property Management  
Praedicat  
Pressed Juicery  
PricewaterhouseCoopers  
Proctiviti Los Angeles  
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PromaxBDA  
Prosum  
Providence Medical Foundations of Southern California  
Quest Diagnostics  
Ralph Lauren  
Ralphs  
Raytheon  
Reign Ministries

Reprise Media  
Rubicon  
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Starbucks  
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thinkLA  
TMP Worldwide  
Toay Productions  
Toco Warranty  
Tokio Marine Management  
Toyota  
Triumph Aerostructures  
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Warner Bros.  
Watt Companies  
Wells Fargo Bank



# THANK YOU VOLUNTEERS



## Volunteer Spotlight

### *A birthday celebration that gives back*

When Ryan Colburn turned 25, he wanted to do something different for his birthday, so he invited his friends to a “volunteer party” at the Food Bank. Now, every January a group of Ryan’s friends and family—anywhere from 25 to 50 volunteers—spend a Saturday morning sorting food or filling distribution boxes.

“It’s a hodgepodge group of old and new friends, and we have a great time. Everybody’s smiling and we get to catch up with each other,” says Ryan. “Everybody in our group ends up saying, ‘I feel good. That was fun.’ It’s easy to identify with the benefit you’re providing.”

### *The bank of kindness*

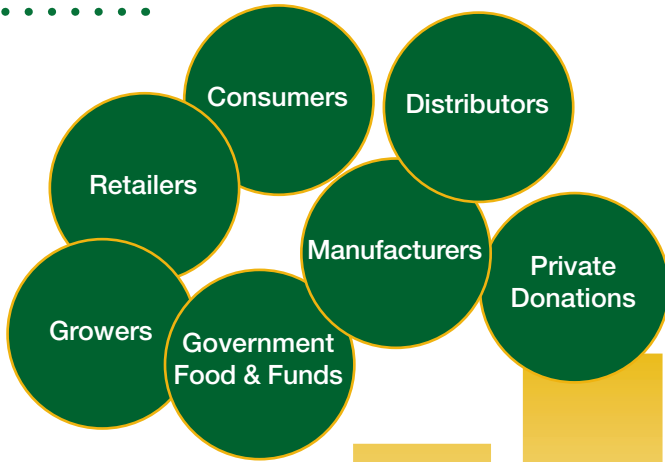
Although Ryan has been fortunate enough not to need food assistance, the idea of helping others relates to his desire to practice reciprocity. “I do have some need in my life for kindness. I benefit from the kindness of others, and I need to put some deposits back into that bank if I’m making withdrawals from it,” he explains.

Ryan was particularly drawn to volunteering at the Food Bank because he loves the city in which he was born and raised. “I want to make sure I’m feeding back into the city and the city’s health,” says Ryan. “I like the Food Bank because of the far reach they have. They touch a lot of people, and they do a great job of being universally helpful.”

After doing this for eight years, Ryan has a new understanding of what he calls “this whole big ecosystem that is in place to address the hunger issue.” It’s affected how he views the world as he encounters issues of hunger, need and food waste. “I’m more aware of that dimension of society, and I hope it’s true for my friends as well.”



**FOOD SOURCES & FUNDS**



# How does it work?

**COLLECTED & SORTED**



**DISTRIBUTED TO**



LOS ANGELES REGIONAL



Fighting Hunger. Giving Hope.

1734 East 41st Street, Los Angeles, California 90058  
323.234.3030 • [lafoodbank.org](http://lafoodbank.org)  
#WeFeedLA • [@lafoodbank](https://twitter.com/lafoodbank)

