

*because*

# **NO ONE SHOULD GO HUNGRY**

*in our community*



**FIGHTING HUNGER. GIVING HOPE.  
LOS ANGELES REGIONAL FOODBANK  
2005 ANNUAL REPORT**

*The mission of the Los Angeles Regional Foodbank is to mobilize resources to fight hunger in our community.*

TO FULFILL OUR MISSION WE

- Source and acquire food and other products and distribute to needy people through charitable agencies or directly through programs;
- Energize the community to get involved and support hunger relief;
- Conduct hunger education and awareness campaigns and advocate for public policies that alleviate hunger.

*An* **INCREASING**  
**NUMBER** *of* **WORKING**  
**FAMILIES** *rely on* **FOOD**  
*assistance to* **AVOID HUNGER**



## LETTER FROM BOARD CHAIRMAN AND PRESIDENT/CEO

*The Foodbank's ability to mobilize community support is critical to reaching the many families and individuals who need food assistance throughout Los Angeles County.*



Despite fewer resources available because of the hurricane disasters, the Foodbank distributed 41 million pounds of food and other grocery products during 2005. An estimated 674,000 people benefited from this food through the distribution to our network of 1,000 charitable agency sites and through our “direct distributions” to needy people.

In addition to focusing on our core food distribution programs, thanks to funding and other support, the Foodbank was able to expand the following programs:

**RAPID FOOD DISTRIBUTION**—For a balanced diet, everyone, including hungry people, needs to eat more fresh fruits and vegetables. This led to the launch of the Foodbank’s Rapid Food Distribution Program.

Trucks deliver refrigerated fresh produce and other perishable foods to agencies “just-in-time” for their distribution to people seeking food assistance.

**KIDS CAFE PROGRAM**—Nutritious snacks and, for a limited number of sites, hot meals are now distributed through our Kids Cafe Program network where providing proper nutrition to children is critical to their growth and development.

**VOLUNTEER PROGRAMS**—More than 4,800 people volunteered 58,000 hours of their time at the Foodbank with many businesses, schools, religious organizations, and civic groups taking the lead by organizing a volunteer day at the Foodbank.

**FOOD DRIVES AND FUND CAMPAIGNS**—In addition to volunteering, many organizations hosted a food drive or a fund campaign which led to a record amount of food collected through food drives and a record amount of funding received through organized workplace fund drives.

Other notable events in 2005 included our annual dinner when Matt Toledo, Macy's, and Smart & Final were honored in recognition of their outstanding contributions to the Foodbank. Television and film star Isaiah Washington produced, as his donation, a new public service announcement for the Foodbank which aired on local television stations. Numerous National Hunger Awareness Day and Season for Sharing events led to many new partnerships and the opportunity to raise awareness among the people of Los Angeles County of how they can get involved and fight hunger.

From a financial perspective, the Foodbank remains in a healthy position. Financial accounting standards require us to state the value of the donated food and product on our financial statements and to book financial pledges when received. The effect of these requirements led to a decrease in net assets of \$1.2 million in 2005, compared to an increase in net assets of \$4.3 million in 2004. Because

the Foodbank has limited control of the amount of donated food received year-to-year, the Foodbank's net assets tend to increase or decrease significantly depending on the donation trend for the year. In addition, the expenditure of grant funds in 2005 that were committed and appropriately recognized in 2004 also played a role in the change in net assets for the past two years.

Administrative and fundraising expenses remain very low at 2% of total expenses when the value of donated food and product is included, and 13.5% excluding donated food. In other words, 98% of donations and other revenue directly fund Foodbank programs, while 86.5% of donations and other revenue fund programs when the value of donated food is excluded.

The real "bottom line" of all of this 2005 activity is that hundreds of thousands of adults, children and seniors received food that prevented them from going hungry. In 2006, as the Foodbank enters its 33rd year of service, we will continue to find new ways for individuals, corporations, organizations and the community as a whole to get involved with fighting hunger throughout Los Angeles County.



RICHARD S. WOLF,  
*Chairman, Board of Directors*



MICHAEL FLOOD,  
*President/CEO*

The **FOODBANK** collected over **44**  
**MILLION POUNDS** last year, but we  
still need **10 MILLION**  
**POUNDS MORE** per year just to  
**MEET DEMAND**



# RESOURCES

*The Foodbank needs volunteers to keep its operations running. From our volunteers on the salvage and packaging lines to our volunteer board of directors, the Foodbank offers rewarding experiences for everyone who wants to help give back to the community.*

It all starts here. The Foodbank was founded on the spirit of volunteerism. Volunteers offering a few hours of their time help make the community a better place by helping those in need.

## **VOLUNTEERS**

Our volunteers are the backbone of the Foodbank. Without our volunteers, we could not provide the cost effective service that over 1,000 charitable agency sites depend on to feed the hungry of Los Angeles County. We have volunteer opportunities for individuals and groups such as businesses, religious groups, and other civic organizations. Last year volunteers at the Foodbank donated over 58,000 hours of their time to help sort, clean and repackage food as well as assisting in other projects.

## **FUNDS**

- Children and Youth Fund
- Emergency Food Fund
- Food Distribution Fund
- Food For Families Fund
- Disaster Relief Fund

## **PRODUCT DONATION SOURCES**

- America's Second Harvest
- Extra Helpings
- Food Rescue Program
- Product Donation Partnerships
- United States Department of Agriculture (USDA) Commodities

## **VOLUNTEERS & COMMUNITY PROGRAMS**

- Extra Hands
- Learning Through Service

# DELIVERY

*Gathering, sorting, and delivering food: It's what the Foodbank does best. Using our fleet of trucks the Foodbank is able to collect food from donors that would otherwise go to waste. Our commitment to safe food handling gives our donors the confidence that their products will get to those who need it quickly and efficiently.*

Many of those facing hunger may also have difficulty accessing resources that are available. The Foodbank is continually reaching out to communities to educate them about the many resources that are available through our network of agencies.

## **BROWN BAG PROGRAM**

Today's seniors have many expenses that are tough to meet when living on a low or fixed income. High rent, utilities, and medical expenses are the main reasons more and more seniors are seeking food assistance. The Brown Bag Program is a unique solution for alleviating hunger among the elderly. Each week, the Foodbank sets aside nutritious items from its inventory. Volunteers, many of whom are seniors themselves, arrive early every Friday morning to select and pick up food that will best fit seniors' needs. Then they take it to Brown Bag sites where they pack the food in grocery bags for distribution to low-income seniors. Disabled seniors have their bags delivered to their home.

## **FOOD DISTRIBUTION PROGRAMS**

### FAMILY/HOUSEHOLD DISTRIBUTION AND MEAL PROGRAMS

- Emergency Food Assistance Program
- General Distribution to Agencies/Shared Maintenance Program
- Rapid Food Distribution

### CHILD NUTRITION PROGRAMS

- Kids Cafe™
- Commodity Supplemental Food Program

### SENIOR NUTRITION PROGRAMS

- Brown Bag Program
- Commodity Supplemental Food Program

### PURCHASED FOOD PROGRAMS

- Federal Emergency Management Agency Program
- Shop Smart & Save

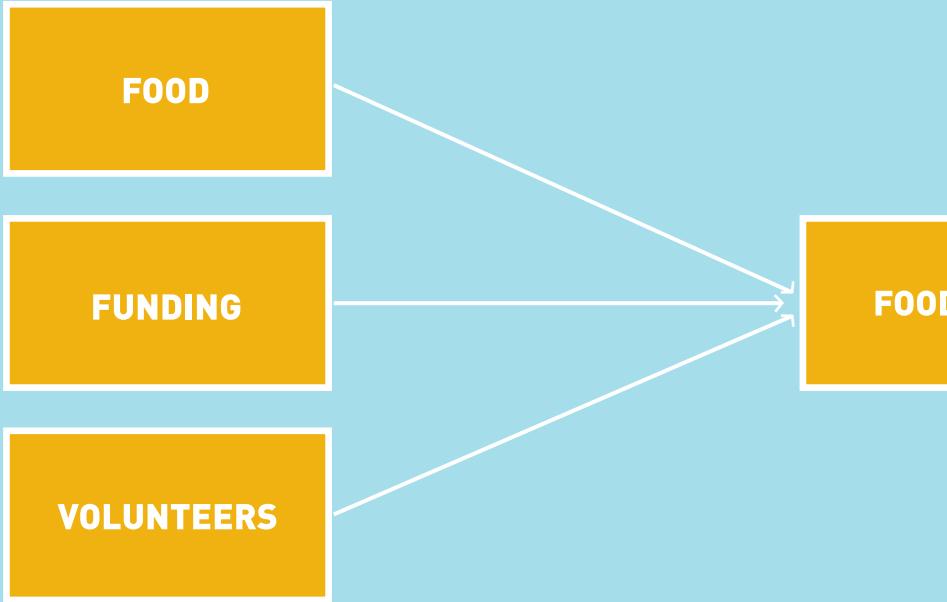
## **ADDITIONAL PROGRAMS**

- Public Policy and Hunger Awareness
- Nutrition Education
- Urban Garden

*The* **FOODBANK HAS** *launched a*  
**HUB DISTRIBUTION**  
*delivery* **SYSTEM** *so* **CHARITIES**  
**CAN GET THEIR FOOD**  
*easily and save time and money*



# HOW *the* **FOODBANK**



THE FOODBANK PROVIDES CHARITABLE AGENCIES DONATED PRO  
USDA COMMODITIES AND PURCHASED FOOD. THE FOODBANK'S  
DELIVER FOOD QUICKLY AND EFFICIENTLY HELPS ENSURE THAT

# HELPERS *the* HUNGRY

FOOD BANK



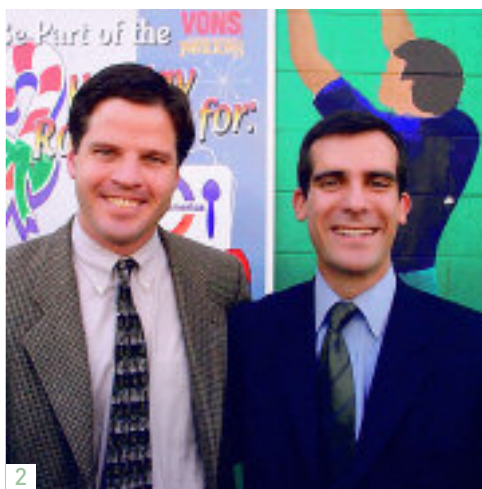
**1,000 CHARITABLE AGENCY  
SITES AND FOODBANK  
PROGRAMS SERVING NEEDY  
PEOPLE THROUGHOUT  
LOS ANGELES COUNTY**



PRODUCTS FROM THE FOOD SERVICE AND GROCERY INDUSTRIES,  
S COMMITMENT TO SAFELY HANDLE, TRANSPORT, STORE AND  
FOOD DONATIONS GET TO THOSE IN NEED IN A TIMELY MANNER.



1



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# AWARENESS

*The only way to help ease hunger is to get involved. There are many ways to help including: volunteering your time; advocating for public policies that reduce hunger; donating food, funding, and in-kind services; or informing your community, friends and family about the growing hunger problem.*

*The Foodbank needs the support of the community to ensure that our vital work continues. Thanks to everyone who has contributed their time, resources or funds and who have partnered with us to feed those in need in Los Angeles County.*

- 1. The Los Angeles Dodgers participated in the “Dodger Dash” food drive at Alberstons as part of National Hunger Awareness Day.*
- 2. L.A. City Council President Eric Garcetti spoke at the Corporate Appreciation Luncheon for the Foodbank and is an ardent supporter of the Foodbank’s mission.*
- 3. Isaiah Washington, an actor on Grey’s Anatomy, produced and directed a public service announcement for the Foodbank that is currently airing on local television stations. Isaiah and his wife Jenisa are both committed to the Foodbank’s work.*
- 4. Kobe and Vanessa Bryant helped purchase and distribute frozen turkeys during the 2005 Season For Sharing kick-off event held at L.A. MART.*
- 5. The Foodbank honored Matt Toledo (center), President & Publisher of the Los Angeles Business Journal with the Fighting Hunger, Giving Hope Award. L.A. City Controllor Laura Chick emceed the event and Carl Terzian presented the award to Mr. Toledo.*
- 6. L.A City Mayor Antonio Villaraigosa helped kick-off the L.A. Police Department’s carnival to benefit the Foodbank.*

# INVESTMENT

*The continually rising cost of living in Los Angeles County is a threat for those facing hunger now and in the future. You can help ensure that the Foodbank will be there to meet the challenge.*

Think of a donation to the Foodbank as you would a considerable financial transaction. Everybody wants to make a sound investment.

Thoughtful investors want to support organizations with a good track record of profits. They want to see growth and success and the consistent dividends of reaching annual goals. They look for exceptional leadership, an enthusiastic board and outstanding staff.

Supporting the Los Angeles Regional Foodbank is much like making an investment. In this case, the returns pertain not to the pocketbook, but to the success of the Foodbank in fulfilling its mission to mobilize the resources of our community to fight hunger.

Donors “invest” their charitable dollars in the Foodbank because they believe we will continue to yield handsome returns in the community and society at large.

We who work and volunteer at the Foodbank are investors, too. We invest our lives in this organization because we believe it is sound and successful in fulfilling its worthy mission.

You probably have several financial investments you monitor along the way. Well, our “investors” monitor the work of the Foodbank as well. We want them to, because we feel responsible for their charitable contributions and for ongoing results.

If you would like to learn more about planned giving opportunities at the Foodbank and how you can make “the investment of a lifetime,” contact Nancy Nagel, Development Director, at 323.234.3030, extension 147 or email [nnagel@lafoodbank.org](mailto:nnagel@lafoodbank.org).

*94% of food pantries and 87% of soup kitchens state*

**CLOSING THE FOODBANK**  
*would have* **A DEVASTATING** *or*  
*significant* **IMPACT**

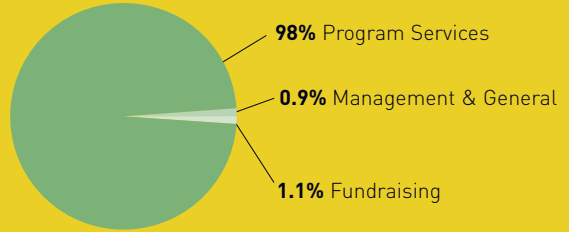


## LOS ANGELES REGIONAL FOODBANK 2005 FINANCIAL DATA

### EXPENSES

This chart is a breakdown of expenses including the value of donated food and financial contributions.

Excluding the value of donated food and product, Program Services account for 86.5% of expenses while Fundraising is 7.6% and Management & General is 5.9%.



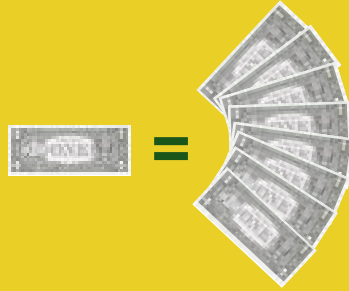
*Summary of financial data for the calendar year ending December 31, 2005 With comparative totals for 2004*

STATEMENT OF REVENUES	2005	2004
Total Funds Received for Operations and Capital	\$49,988,785	\$59,596,936
Total Operating Expenditures, Including Depreciation	51,236,946	55,316,809
Excess of Revenue Over Expenditures	(1,248,161)	4,280,127
<b>Ending Net Assets</b>	<b>12,775,883</b>	<b>14,024,044</b>
<b>SUPPORT FROM THE PUBLIC</b>		
Contributions	2,464,131	3,624,407
Contributed goods	42,995,895	51,070,915
Contributed services	189,125	304,837
<b>Total Public Support</b>	<b>45,649,151</b>	<b>55,000,159</b>
<b>PROGRAM REVENUE</b>		
Shared Maintenance fees	1,727,885	2,060,487
Shop Smart and Save income	1,035,020	976,349
Payment under government contracts	1,362,378	1,440,840
<b>Total Public Support and Program Revenue</b>	<b>49,774,434</b>	<b>59,477,835</b>
<b>Other Revenue</b>		
Interest and dividend income	45,204	35,029
Other income	169,147	84,072
<b>Total Public Support, Program Revenue and Other Revenue</b>	<b>\$ 49,988,78</b>	<b>\$59,596,936</b>

**YOUR GIFT GOES A LONG WAY**

For every dollar contributed, the Foodbank distributes \$8.01 worth of food.

Each dollar donated allows the Foodbank to distribute the equivalent of 6 meals.



**STATEMENT OF EXPENDITURES**

**PROGRAM SERVICES**

	2005	2004
General Food Distribution	47,525,739	51,664,716
Food Rescue Program	360,276	406,559
Federal Emergency Management Agency Program	392,685	396,110
USDA Emergency Food Assistance Program	776,119	956,936
USDA Commodity Food Supplemental Program	673,758	683,124
Food Stamp Outreach and Nutrition Education Program	16,072	20,262
USDA-SFSP and CAFP Kids Cafe Programs	52,168	—
Rapid Food Distribution and Agency Delivery Programs	88,733	—
Brown Bag Program	147,610	136,012
Extra Helpings Program	157,218	150,862
<b>Total Program Services</b>	<b>50,190,378</b>	<b>54,414,581</b>

**SUPPORTING SERVICES**

General and Administrative	459,528	363,210
Fund-raising	587,040	539,018
<b>Total Supporting Services</b>	<b>1,046,568</b>	<b>902,228</b>
<b>Total Operating Expenditures, Including Depreciation</b>	<b>\$51,236,946</b>	<b>\$ 55,316,809</b>

Upon request, copies of a complete financial statement, as audited by Singer, Lewak, Greenbaum and Goldstein, LLP, are available from the Los Angeles Regional Foodbank or online at [www.lafoodbank.org](http://www.lafoodbank.org).

## BOARD OF DIRECTORS

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*\*Term expired at end of 2005*

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LOS ANGELES REGIONAL



Fighting Hunger. Giving Hope.

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*The Los Angeles Regional Foodbank's fleet of 10 trucks and tractor trailers allows us to collect and distribute food throughout Los Angeles County.*